

Chesapeake Utilities Corporation

Chesapeake Family of Companies



- Chesapeake Utilities
- Central Florida Gas
- East Shore Natural Gas
- Sharp Energy
- Xeron
- Brave Point
- On Sight Energy

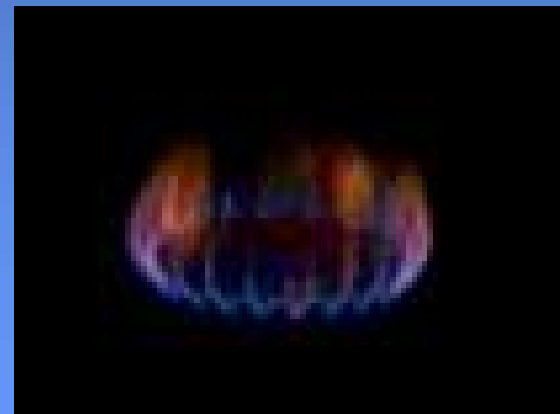
Central Florida Gas

- Based out of Winter Haven in Polk county.
- Serving 13 counties with natural gas
- Serving the whole state with Community Gas Systems



Benefits of Distribution

- No individual Tanks
- Reduces delivery trucks
- Monthly statements
- Customers avoid large bills
- Reliable Supply



Installation of gas main

- Main Line ---Code is 36" deep
- Service Line ----
Code is 18" deep



Times of emergency

**Standby Generators
becoming Standard**

CFG is on the Local EOC

**Underground utilities are
more reliable**



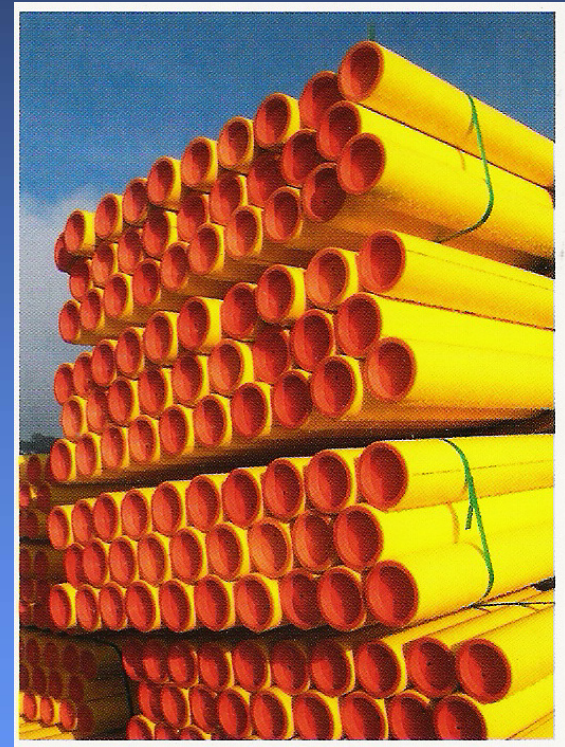
Financial Model Process

- Customer Density
- Amount of green space
- Amount of main



Investment from CFG

- Installation of Main
- Installation of services
- Installation of Meters
- Operation and maintenance





Tank vs. Tankless Study Comparison

Tank Water Heaters Gas Consumption

Pilot is constantly
using gas

Vs.

Tankless Water Heaters Gas Consumption

Gas is only used as hot
water is demanded



Every time hot water is used,
the end user is paying to Re-
Heat the several gallons of
water remaining inside

Vs.

When fixture(s) are shut off;
unit returns to the standby
mode.



When a tap is turned on for
even 10 seconds, cold water
is diluting the hot water you
just paid to
heat by as much as 25%!!

Vs.

Fully Modulating Gas
valve uses only the
gas needed to heat
the water

Homeowner Commitment

- Four key appliances
 1. Tankless Water heater
 2. Dryer
 3. Range
 4. Furnace

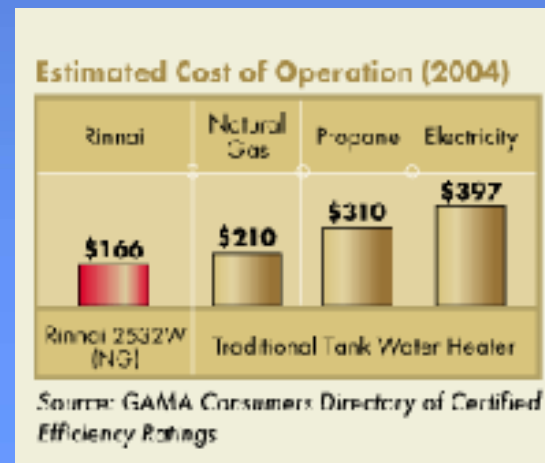
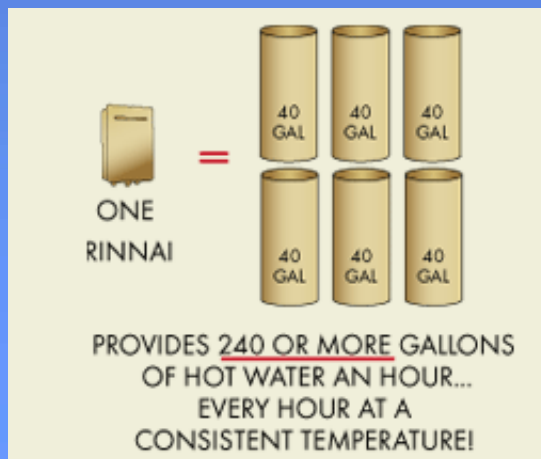




Rinnai tankless water heaters

Produce and supply endless streams of hot water to multiple outlets simultaneously without any fluctuation in temperature

Are up to 50 percent more energy efficient than a traditional natural gas water heater and up to 70 percent more efficient than an electric water heater



The background of the slide features several stacks of US dollar bills, with the focus on a stack of one hundred dollar bills in the foreground. The bills are slightly out of focus, creating a sense of depth and abundance of money.

Rebates

- **We supply the rebates for each of the four key appliance when Installed**

Energy Plus Partners

- Central Florida Gas network of partners

- House Piping
- Appliances
- Generators

